



Fair-Way Properties

Your Local, Independent, Family Property Specialists

www.fwproperties.co.uk

Residential Sales & Property Management

Commissions / Referral Fees

A referral fee is any commission, payment, fee or other reward we receive from other companies in return for recommending their services to you. We believe you should know how much we stand to receive each time we make a referral and whether these companies are connected to us. This way, you can make an informed decision whether to use them or use a company of your own choice.

The price you are quoted is the price you pay, often the companies we work with on a regular basis pay us a commission due to the number of referrals or the amount of work passed to them.

You are not bound to use the services recommended by us, however due to GDPR and Liability Insurance, we cannot instruct your contractors but will aid you in arranging this.

You can find out more about our fees at either <https://fwproperties.co.uk/selling-your-property/> or <https://fwproperties.co.uk/renting/landlords/landlord-fees/>.

Sales:

Service	Company	Declaration	Referral Fee
Conveyancing Services	TML Solicitors	We recommend the services of TML Solicitors to both our vendors and buyers. This service is optional and the price quoted includes any referral fee.	We receive £180 inc vat for each referral that successfully completes. i.e. 1 x sale + 1 x purchase = £360.00 inc vat or 1 x sale or purchase = £180.00 inc vat.
Conveyancing Services	Stephens Wilmot Solicitors	We recommend the services of Stephens Wilmot Solicitors to both our vendors and buyers. This service is optional and the price quoted includes any referral fee.	We receive £180 inc vat for each referral that successfully completes. i.e. 1 x sale + 1 x purchase = £360.00 inc vat or 1 x sale or purchase = £180.00 inc vat.
Energy Performance Certificates (EPC's)	EPC4U	We recommend these services when needed as legally required when advertising a property for sale.	We receive £20.00 inc vat for referrals through this supplier.
Energy Performance Certificates (EPC's)	Blue Fox Property Services & Solutions	We recommend these services when needed as legally required when advertising a property for sale.	We receive £40.00 inc vat for referrals through this supplier.
Mortgage & Financial Services	Fidelis Mortgages	We recommend these services for anyone who needs a mortgage when purchasing a property through us.	We receive £200.00 inc vat for any completed referral that obtains a mortgage through the company regardless of whether you buy a property through ourselves.
Surveys	Optimus	We recommend these services to anyone who wishes to have a home	We receive £162.00 inc vat for any Level 2 & Level 3 surveys completed

FWP Leicester LTD trading as Fair-Way Properties. Registered Office: Granville Hall, Granville Road, Leicester, Leicestershire, LE1 7RU
Company Registration No. 03659554 England & Wales VAT Registration No. 931 5417 37



		buyers survey or valuation carried out on the property that they are buying or selling.	and £60.00 inc vat for any other survey or specialist reports. We received a referral fee for any surveys or reports completed by Optimus regardless of whether you buy a property through ourselves.
Auctions	Town & Country	We use Town & Country to administer our online auctions.	We receive 50% of the auction fee less expenses. This is typically £3000 inc vat.

Lettings (Landlords):

Service	Company	Declaration	Referral Fee
Energy Performance Certificates (EPC's)	EPC4U	We recommend these services when needed as legally required when advertising a property for sale.	We receive £20.00 inc vat for referrals through this supplier.
Energy Performance Certificates (EPC's)	Blue Fox Property Services & Solutions	We recommend these services when needed as legally required when advertising a property for sale.	We receive £40.00 inc vat for referrals through this supplier.
Trade Contractors	Various Trade Contractors e.g. electricians, plumbers, gas engineers, etc	We recommend these to landlords who require a contractor to repair, maintain and/or certify their properties to use these companies.	The amounts we receive from trade contractors vary according to the value of the work done as shown in their invoice. In percentage terms we receive between 0% and 35% (inc VAT) of the amount of the invoice. As an average figure taken over the last 12 months we received 16.57% commission for works undertaken between June 2025 – May 2026.

Lettings (Tenants):

Service	Company	Declaration	Referral Fee
Utility Switching / Management	Muuvo	We use Muuvo to manage our utilities management. They contact the energy providers and council on our behalf. They pay us a commission if you use their switching service depending on the service you take.	The referral fee's we receive if you switch or take out a service through Muuvo are: Media (i.e. TV packages) - £18 Energy (i.e. Gas and Elec) - £12 Insurance (i.e. Home Insurance) - £12 All of the above inc vat.

